



Advisory Perspective

Commercial real estate decisions can feel complex—not because information is unavailable, but because it’s often unclear what truly matters. My role is to help bring clarity to that process.

I work with property owners, investors, and owner-users who want to understand how their assets actually perform, what risks deserve attention, and what options are realistically available before making decisions with long-term consequences. I believe good decisions are rarely rushed and are best made with clear facts, realistic assumptions, and thoughtful analysis.

My approach focuses on preparation, verification, and practical execution—so decisions are made with confidence rather than guesswork.

Professional Background

I have been licensed in California since 2018 and have worked continuously within a brokerage management office, trained through a hands-on, apprenticeship-style model under broker supervision. Rather than learning in theory, I was trained by assisting directly with the work—supporting owners, boards, tenants, and staff in real operating environments.

My experience spans brokerage, property management support, and advisory work across multifamily, medical, office, industrial, and mixed-use properties, including large association-governed assets. This has included lease preparation and review using standardized industry forms, evaluating lease terms for renewals and landlord representation, coordinating maintenance and capital projects, participating in life-safety inspections, and reporting operational updates to ownership and boards.

I have also worked closely with tenants, vendors, inspectors, municipal departments, and legal counsel to resolve compliance issues and operational concerns in a way that respects regulatory requirements while keeping ownership objectives front and center.

Strategic Foundation

Before entering real estate, I spent more than fifteen years working directly with business owners across a wide range of industries, advising them on growth strategy, market positioning, and performance measurement. That experience required understanding how different businesses generate revenue, how location and demographics influence demand, and how decisions translate into measurable results.

This background continues to shape how I work today. I am comfortable evaluating businesses, asking practical questions, and using data to support decisions—skills that translate naturally into commercial real estate analysis, tenant considerations, and asset strategy. I am also technically adept and comfortable working across analytical tools, documentation systems, and operational workflows, allowing market intelligence, financial analysis, and execution to align smoothly.

Professional Standard

I believe professionalism can be in part defined by preparation, transparency, and sound judgment. Not every opportunity should move forward, and not every issue requires escalation. Clients are best served when they clearly understand the situation, the options, and the implications of each path.

My goal is to help clients move forward faster—by reducing uncertainty, avoiding unnecessary delays, and aligning strategy with their real estate goals.



Best Regards,

Hayden Hunter

Hayden Hunter, **REALTOR®**

Professional Real Estate Advisor

CREIPS - Certified Real Estate Investment Planning Specialist®

NCREA - National Commercial Real Estate Association®

MCNE - Master Certified Negotiation Expert®

Property Manager

